



FLEET MANAGEMENT FACT SHEET

ESTABLISHED:

1957

WORLD HEADQUARTERS:

St. Louis, Missouri

EXECUTIVES:

- Andrew C. Taylor, Chairman and CEO
- Donald L. Ross, Vice Chairman
- Pam Nicholson, President and COO
- Matt Darrah, Senior Vice President of North American Operations
- Steve Bloom, Senior Vice President, Fleet Management
- Tom Chelew, Vice President, Fleet Management
- Steve Usselmann, Vice President, Fleet Management

BACKGROUND:

- Founded as Executive Leasing in 1957 with a fleet of seven cars
- Division of Enterprise Rent-A-Car, the largest rental car company in North America
- Recognized by Automotive Fleet magazine as one of the country's fastest-growing commercial-fleet-management companies
- Specializes in providing comprehensive fleet-management services for businesses with mid-sized fleets
- Offers customers local service delivered by full-account teams in markets across the United States

CORPORATE CITIZENSHIP:

At Enterprise we are committed to:

- Becoming an integral part of the communities in which we operate by building relationships with our business partners and customer base
- Contributing to our communities by buying goods and services locally
- Hiring men and women who reflect the diversity of the communities in which we operate
- Contributing financially to a variety of efforts and organizations each year
- Encouraging our employees to involve themselves in the communities that support our business
- Making it our business to do the right thing.

SERVICES OFFERED:

- Acquisition. Helps businesses receive the best value on vehicles by passing along discounts, rebates, and/or incentives.
- Funding. Offers flexible terms and depreciations, with fixed or variable costs, as well as fleet-cycling programs to increase efficiency.
- Registration and Renewal. Handles all vehicle registration and reporting paperwork, as well as vehicle inspections, tax payments, and license renewals.
- Vehicle Disposal. Helps businesses replace vehicles when needed and ensures that businesses get the highest price for all vehicles.
- Reporting. Offers an online Fleet Management Reporting System that enables customers to keep track of most of their fleet operations from any computer with a standard Web browser.
- Maintenance. Offers the industry's most extensive full-maintenance program, extending maintenance coverage to virtually all makes of cars, light duty trucks, and service vehicles, as well as many diesel engine vehicles.
- Fuel Maintenance. Offers a fuel-card program to help businesses manage their fuel costs.
- Additional services include insurance programs, driver safety program, credit card program to manage nonfuel expenses and consolidate spending and a fleet rental program to provide replacement vehicles when fleet vehicles are out of service.

OPERATIONS:

- 58 locations across the United States, each with full-service account teams
- Operates one of the nation's largest service departments (located in St. Louis, the service department comprises more than 65 ASE-certified service technicians)

CONTACT US:

www.enterprisefleet.com